

Type	Name	Berths	Built	01.01.11 23.04.11	23.04.11 16.07.11	16.07.11 27.08.11	27.08.11 29.10.11	29.10.11 31.12.11	Base	Deposit
Hanse 350	Themis	4 Pax	2008	1.280,00 €	1.550,00 €	1.650,00 €	1.590,00 €	1.390,00 €	Fethiye	1.100,00 €
Bavaria 36	Peter Pan	6 Pax	2004	1.180,00 €	1.450,00 €	1.550,00 €	1.490,00 €	1.290,00 €	Marmaris	1.100,00 €
Hanse 370	Delphin	6 Pax	2007	1.390,00 €	1.690,00 €	1.990,00 €	1.880,00 €	1.420,00 €	Fethiye	1.100,00 €
Hanse 370	Diana	6 Pax	2007	1.390,00 €	1.690,00 €	1.990,00 €	1.880,00 €	1.420,00 €	Marmaris	1.100,00 €
Hanse 375	Baba Jaga	6 Pax	2011	1.540,00 €	1.840,00 €	2.140,00 €	2.030,00 €	1.570,00 €	Marmaris	1.100,00 €
Dufour 40e	Tiburón	6 Pax	2011	1.850,00 €	2.340,00 €	2.590,00 €	2.450,00 €	2.010,00 €	Marmaris	1.100,00 €
Hanse 400	Fontessa	6 Pax	2006	1.590,00 €	2.180,00 €	2.390,00 €	2.250,00 €	1.810,00 €	Marmaris	1.100,00 €
Hanse 400	Aida	6 Pax	2007	1.590,00 €	2.180,00 €	2.390,00 €	2.250,00 €	1.810,00 €	Fethiye	1.100,00 €
Dufour 405	Ricarda	6 Pax	2010	1.690,00 €	2.280,00 €	2.490,00 €	2.350,00 €	1.910,00 €	Fethiye	1.100,00 €
Dufour 405	Leena	6 Pax	2011	1.690,00 €	2.280,00 €	2.490,00 €	2.350,00 €	1.910,00 €	Marmaris	1.100,00 €
Beneteau C. 411	White Pepper	6 Pax	2003	1.390,00 €	1.690,00 €	1.990,00 €	1.880,00 €	1.420,00 €	Fethiye	1.100,00 €
Bavaria 42	Luna	8 Pax	2000	1.590,00 €	1.990,00 €	2.320,00 €	2.250,00 €	1.650,00 €	Fethiye	1.100,00 €
Bavaria 42	Piri Reis	6 Pax	2006	1.490,00 €	1.980,00 €	2.150,00 €	2.050,00 €	1.690,00 €	Fethiye	1.100,00 €
Bavaria 42	Ambiente IV	6 Pax	2000	1.300,00 €	1.800,00 €	2.100,00 €	1.990,00 €	1.550,00 €	Marmaris	1.100,00 €
Dufour 425	Loreley	6 Pax	2009	1.900,00 €	2.340,00 €	2.640,00 €	2.590,00 €	1.990,00 €	Marmaris	1.100,00 €
Beneteau O. 43 F	Diva	8 Pax	2010	1.960,00 €	2.500,00 €	2.780,00 €	2.740,00 €	2.140,00 €	Marmaris	1.100,00 €
Bavaria 44	Shala	8 Pax	2003	1.850,00 €	2.290,00 €	2.590,00 €	2.550,00 €	1.950,00 €	Fethiye	1.100,00 €
Dufour 455	Phoenix	8 Pax	2008	2.040,00 €	2.690,00 €	3.030,00 €	2.950,00 €	2.190,00 €	Marmaris	1.600,00 €
Beneteau O. 46	Iris	8 Pax	2011	2.280,00 €	2.910,00 €	3.240,00 €	3.080,00 €	2.430,00 €	Marmaris	1.600,00 €
Hanse 470e	Brista	7 Pax	2008	2.430,00 €	3.060,00 €	3.390,00 €	3.230,00 €	2.580,00 €	Marmaris	1.600,00 €
Hanse 470e	Vanilla	7 Pax	2007	2.430,00 €	3.060,00 €	3.390,00 €	3.230,00 €	2.580,00 €	Marmaris	1.600,00 €
Bavaria 47	Mauritius	8 Pax	2002	1.750,00 €	2.390,00 €	2.710,00 €	2.650,00 €	1.990,00 €	Fethiye	1.600,00 €
Bavaria 49	Olivia	10 Pax	2004	2.400,00 €	3.150,00 €	3.650,00 €	3.550,00 €	2.790,00 €	Marmaris	1.600,00 €
Beneteau O. 50 F	Philotes	12 Pax	2010	3.090,00 €	3.740,00 €	4.350,00 €	4.190,00 €	3.630,00 €	Marmaris	1.600,00 €
Beneteau 50 C	Sunny / Akula	12 Pax	2009	2.950,00 €	3.590,00 €	4.190,00 €	3.990,00 €	3.470,00 €	Marmaris	1.600,00 €
Beneteau 50 C	Axana	12 Pax	2008	2.950,00 €	3.590,00 €	4.190,00 €	3.990,00 €	3.470,00 €	Fethiye	1.600,00 €
Beneteau 57	Farouche	10 Pax	2006	5.800,00 €	7.850,00 €	8.650,00 €	8.400,00 €	6.750,00 €	Marmaris	3.100,00 €
Catamarans				01.01.11 23.04.11	23.04.11 16.07.11	16.07.11 27.08.11	27.08.11 29.10.11	29.10.11 31.12.11		
Athena 38	Goin Goin Gone	10 Pax	2002	1.990,00 €	2.470,00 €	2.990,00 €	2.850,00 €	2.290,00 €	Fethiye	1.600,00 €
Nautitech 40	Hermes	10 Pax	2008	3.040,00 €	3.490,00 €	4.030,00 €	3.840,00 €	3.290,00 €	Marmaris	1.600,00 €
Nautitech 44	Nike	10 Pax	2009	3.890,00 €	4.740,00 €	5.040,00 €	4.840,00 €	4.150,00 €	Marmaris	2.100,00 €
Nautitech 47	Kassiopeia	12 Pax	2005	4.340,00 €	5.150,00 €	5.550,00 €	5.250,00 €	4.550,00 €	Marmaris	2.100,00 €
Nautitech 47	Calypso	10 Pax	1998	3.040,00 €	3.490,00 €	4.030,00 €	3.840,00 €	3.290,00 €	Marmaris	2.100,00 €

Transitlog obligatory € 100,-- payable in cash at the base / zahlbar in bar an der Basis

EXTRAS: payable in cash at the base / zahlbar in bar an der Basis

Comfort Package		
Start Pack (Toilett Paper, Salt, Pepper, Dish Liquide, etc.)		
Bed Linen + Towels		Bettwäsche + Handtücher
Outboard + Petrol		Aussenborder + Benzin
Final Cleaning		Endreinigung
till 41'		125,00 €
42'-45'		155,00 €
> 46 + catamarans		175,00 €

Optional Extras		
Cleaning	100,00 €	Endreinigung
Outboard / week	60,00 €	Aussenborder / Woche
Bed Linen / set	8,00 €	Bettwäsche / set

Skipper per day 130,00 € (plus meals / Verpflegung)

Racing Options		
Race Preparation (obligatory for Race)	€ 100,-- / Charter	
Genoa 105% on Hanse Yachts	€ 150,-- / Charter	
Spi / Gennaker	€ 150,-- / Charter	
Deposit/Kaution for Spi/Gennaker	till 40' 2000,00 €	
	from 41' 3000,00 €	

for some boats Race Upgrades on request

One Way Fees		One Way Kosten	
From Marmaris to:		From Fethiye to:	
Bodrum	250,00 €	Bodrum	200,00 €
Fethiye	200,00 €	Marmaris	150,00 €
Finike	350,00 €	Finike	300,00 €
From Bodrum to:		From Finike to:	
Marmaris	400,00 €	Marmaris	250,00 €
Fethiye	400,00 €	Fethiye	200,00 €

Transfers		
Up to 4 Pax / per transfer		Bis 4 Pers / pro Fahrt
Dalaman → Marmaris		80,00 €
Dalaman → Fethiye		75,00 €
Over 4 Pax / per person		Ab 4 Pers / pro Per
Dalaman → Marmaris		18,00 €
Dalaman → Fethiye		16,00 €

Discounts		Rabatt	
5% on second week		5% auf zweite Charterwoche	
10% on third week		10% auf dritte Charterwoche	
5% Early Booking (till 28.02.11)		5% Frühbucherrabatt	
5% Boat Show		5% Messerabatt	
Max. Discount: Cat's 2x5%, Mono's 3x5%			

Mooring fees outside of the yacht's base are to be paid by the client
Liegeplatzgebühren außerhalb des Basishafens müssen vom Kunden bezahlt werden

10 days charter on request
10 Tages Charter auf Anfrage

Prices and Yacht types are subject to change without notice

Preis und Yachttypenänderung vorbehalten

Phoenix Yacht Management GmbH
Gumpendorferstr. 132/Stiege 2/Tür 5
A-1060 Wien

Phoenix Yachting
Netsel Marina
TR-48700 Marmaris

Phoenix Yachting
Ece Saray Marina
TR-48300 Fethiye

Austria
Tel : 00 43 1 585 13 59
Fax : 00 43 1 585 13 59 1

Email : info@phoenixyachting.com
www.phoenixyachting.com

Turkey
Tel : 00 90 252 413 47 01
Fax : 00 90 252 413 47 02